

# Open Position: Fundraising Manager

February 2025

Organization:	Love For Life e.V.
Department:	Executive team
Location:	Remote working within Europe (CET), preferably from Berlin, Germany
Position:	Full-time (80 - 100%)

## About Love For Life

Love For Life is an independent non-profit organization based in Europe and Latin America dedicated to conscious, collaborative action that models regenerative practices and upholds sacred relationships with self, each other, and the natural world to ignite social, ecological, and spiritual healing.

For over a decade Love For Life has successfully implemented grassroots projects and programs to empower people and protect Nature through whole system regenerative action across six interconnected areas of impact: (1) solar energy access, (2) regenerative agriculture & food sovereignty, (3) Indigenous & community leadership, (4) ecosystem protection & regeneration, (5) holistic empowerment, and (6) heart-centered consciousness. As the Managing Director you'll be providing operational leadership and management to Love For Life, on our journey towards a thriving future for all.

## The Position

Love For Life is seeking an experienced, strategic and driven Fundraising Manager to lead its fundraising program, expand its donor engagement, and strengthen its funding portfolio. As the Fundraising Manager, you'll be responsible for developing and implementing effective fundraising strategies to expand funding streams from individuals, corporations, foundations, public donors as well as inheritance and legacy donations both in Germany and internationally. You will play a critical role in sustaining and scaling Love For Life's mission through innovative fundraising approaches.

As the ideal candidate you are highly organized, have excellent communication and interpersonal skills, and proven experience (at least three years) in fundraising, donor relations management, and project management in a German and international context. This hybrid position is ideally based in Berlin, with the possibility of working remotely, as you will be part of a global team working across different regions (Europe/Latin America).

## Required Experience & Skills

- Minimum of 3 years of professional experience in fundraising, donor engagement, and grant writing in German and/or European/international context.
- Fluency in German and English (written and spoken); Spanish skills are an advantage.
- Exceptional communication, negotiation and relationship management skills.
- Strong strategic mindset and ability to drive financial sustainability.
- A degree in social sciences, business administration, public management, or a comparable qualification.
- Proficiency in Microsoft Office applications.
- Strong analytical skills, structured and independent working style.
- Strong identification with Love For Life's mission in the areas of social, environmental, and climate justice.

## Key Responsibilities

### Fundraising & Donor Engagement

- Strengthen and execute Love For Life's fundraising strategy.
- Identify and build strong relationships with donors, partners, funding institutions.
- Develop high-impact funding proposals and grant applications.
- Manage & expand the Love Challenge (fundraising campaigns) to engage a wider audience.
- Ensure compliance with legal and ethical fundraising standards.

### Strategic & Programmatic Support

- Align fundraising with organizational goals and programmatic needs.
- Support the Love For Life team in daily operations, community building, public relations, and communication efforts.
- Support financial management and administration in coordination with the finance team.
- Assist in the preparation of grant applications, reports, and funding proposals.

### Organizational Culture and Development

- Work collaboratively with the team to align fundraising initiatives with organizational goals.
- Foster a positive and heart-centered work culture that reflects Love For Life's values.
- Stay informed about developments in the fundraising sector and identify new opportunities for funding growth.

## How to Apply

Please send a one-page cover letter describing how your experience and skills apply to joining Love For Life as Fundraising Manager and why this role excites you, along with a resume to [hello@loveforlife.eco](mailto:hello@loveforlife.eco).